

Holiday Homework Summer Break 2021



HOLIDAY HOMEWORK GRADE 12 (COMMERCE)

ENGLISH

Time away from the classroom is often the greatest gift for project planning.

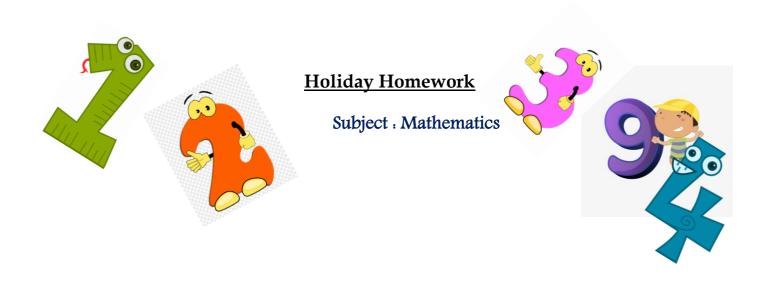
Holiday Homework Class12

- 1. Complete all the assignments for the topics covered so far in the notebook.
- 2. Critique one of the following movies in about 200-250 words. Prepare to deliver the same as an integral part of your Speaking Assessment that carries 10marks.

 The Sound of Music, Inception, Gravity, Interstellar, Life of Pi, The Mysterious Island, Hugo, Hook.

General guidelines on how to critique a movie:

- Choose a movie.
- Specify the issues you are going to discuss and analyze in your paper.
- Watch the movie two-three times: first—to get a general idea of the film; second time—to pay attention to the points that come into your sphere of interest and/or to note the details you weren't able to notice the first time.
- Concentrate on specific movie characters.
- See if the way the characters dress, talk, act, or look corresponds with the image they should be projecting towards the viewer.
- Remember that the better the characters are developed, the more characterdriven the story is.
- Consider that the right motivation of the characters makes the audience believe the story and its development; moreover, it helps to understand the real motives, which should be understandable to the viewers.
- Decide whether the plot is predictable.
- Define whether some actions were unpredictable; if they were, then they provided you with some food for thought to make assumptions and express your views considering an unexpected turn of events or simply shocked you.
- Remember that the structure encompasses 3 acts: introducing the main characters, mounting tension through the story (lead up to the climax of the story), and bringing the movie to an end.
- See if the plot corresponds to characters' motivations.
- Mind that before the ending there should be a culmination of the story when the tension reaches the highest point.
- Remember that good dialogues should not be protracted as they are to sound natural.
- See if there is a logical development of the conversation.



"Holiday home work will be uploaded in teams under assignments, kindly check there for the same."

ASSIGNMENT FOR SUMMER VACATION CLASS- XII

SUBJECT: ECONOMICS

Developing Projects in Economics

Note:- Students have been allotted different project topics in class. This is brief explanation related to project work provided by CBSE Board.

Make Project file on any one of the given topics:

(It should be handwritten of approx. 30-35pages which includes, using - pictures, diagram, newspaper articles or mind maps and relevant information)

Guidelines for Project Work in Economics

□ Students are supposed to pick any ONE of the two suggested projects. □ Teachers should help the students to select the topic after detailed discussions and deliberations. Teacher should play the role of a facilitator and should supervise and monitor the project work of thestudent. The teacher must periodically discuss and review the progress of the project. □ The teacher must play a vital role of a guide in the research work for the relevant data, material andinformation regarding the project work. Also, the students must be guided to quote the source (in the Bibliography/References section) of the information to ensure authenticity. □ The teacher must ensure that the students actually learn the concepts related to the project as he/she would be required to face questions related to the project in viva-voce stage of the final presentation ofthe project. □ The teacher may arrange a presentation in the classroom of each and every student so that studentsmay learn from each others' project work.
☐ The teacher must ensure that the students learn various aspects of the concept related to the topic of the project work.
I. Project (Option One) : What's Going Around Us
The purpose of this project is to –

☐ Enable the student to understand the scope and repercussions of various Economic events and happenings taking place around the country and the world. (eg. The Dynamics of the Goods &

Services Tax and likely impacts on the Indian Economy or the Economics behind the Demonetisation of 500 and 1000 Rupee Notes and the Short Run and Long Run impact on the Indian Economy or The

observe and understand the economic events. ☐ Make students aware about the different econoacross the world. ☐ Develop the understanding that there can be develop the skill to argue logically with reasonic ☐ Compare the efficacy of economic policies a situations and analyse the impact of Economic	elop economic reasoning and acquire analytical skills to nomic developments taking place in the country and more than one view on any economic issue and to ing. and their respective implementations in real world Policies on the lives of common people. ore various economic issues both from his/her day to
Scope of the project: Student may work upon the Introduction □ Details of the topic □ Pros and Cons of the economic event/happen □ Major criticism related to the topic (if any) □ Students' own views/perception/ opinion and Any other valid idea as per the perceived not the Project-Work.	ning
Mode of presentation and submission of the Powill present the work in the Project File (with viva v	<i>Project:</i> At the end of the stipulated term, each student voce) to the external examiner.
<i>Marking Scheme:</i> Marks are suggested to be gS. No. Heading1. Relevance of the topic	iven as – Marks Allotted 3
2. Knowledge Content/Research Work	6
3. Presentation Technique4. Viva	3 8
Total 20 Mar	
The external examiner should value the efforts	of the students on the criterie suggested
The external examiner should value the efforts	of the students on the criteria suggested.
Suggestive List	
 Micro and small scale industries Food supply channel in India 	
3. Contemporary employment situation in India	ì
4. Disinvestment policy	
5. Health expenditure (of any state)	
6. Goods and Services Tax Act	
7. Inclusive growth strategy8. Human Development Index	
9. Self help groups	
10. Any other topic	

II. Project (Option Two): Analyse any concept from the syllabus

Compare the efficacy of economic p	olicies in real world situations
☐ To expose the student to the rigour of	of the discipline of economics in a systematic way
	ples and concepts on the lives of common people
	1
Suggested List	
☐ Price Determination	☐ Price Discrimination
☐ Opportunity Cost	☐ Production Possibility Curve
☐ Demand and its determinants	☐ Supply and its determinants
☐ Production – Returns to a Factor	☐ Cost function and Cost Curves
☐ Monopoly	☐ Oligopoly
☐ Monopolistic Competition	☐ Credit Creation
☐ Money Multiplier	☐ Central Bank and its functions
☐ Government Budget &Components	☐ Budget deficit
☐ Exchange Rate Systems	☐ Foreign Exchange Markets
☐ Balance of payments	☐ Any other topic

Scope of the project:

Following essentials are required to be fulfilled in the project.

Explanation of the concept:

- Meaning and Definition
- Application of the concept
- Diagrammatic Explanation (if any)
- Numerical Explanation related to the concept etc. (if any)
- Students' own views/perception/ opinion and learning from the topic..

Mode of presentation and submission of the Project:

At the end of the stipulated term, each student(s) will present their work in the Project File (with viva voce)

to the external examiner.

Marking Scheme:

Marks are suggested to be given as –

S. No. Heading	Marks Allotted
1. Relevance of the topic	3
2. Knowledge Content/Research Work	6
3. Presentation Technique	3
4. Viva	8
	Total 20 Marks

The external examiner should value the efforts of the students on the criteria suggested.

SUBJECT: BUSINESS STUDIES

Project: MARKETING MANAGEMENT

It is advised that teachers should assign the students to do a simple market research with the objective of finding out a product /service whose marketing may be profitable like

Toothpaste, Noodles, Shampoo, Bathing soap, Washing detergent, Washing powder, Lipstick, Moisturizer, Shoe polish, Pen, Shoes, Hair dye, Mobile, Chocolate, Sauces/ketchup, Ready soups, Body spray, Fairness cream, Hair oil, Roasted Snacks, Jeans, Pickles, Squashes, Jams, Salt, Bread, Butter, Shaving cream, Razor, Cheese spreads, e—Wash, Tiffin wallah

Any more as suggested by the teacher. The teacher must ensure that the identified product should not be items whose consumption /use is discouraged by the society and government like alcohol products/ pan masala and tobacco products, etc.

Identify one product/service from the above which the students may like to manufacture/provide [pre assumption].

Now the students are required to make a project on the identified product/ service keeping in mind the following.

- 1. Why have they selected this product/service?
- 2. Find out '5' competitive brands that exist in themarket.
- 3. What permission and licences would be required to make the product?
- 4. What are your competitors Unique SellingProposition.[U.S.P.]?
- 5. Does your product have any range givedetails?
- 6. What is the name of your product?
- 7. Enlist itsfeatures.
- 8. Draw the 'Label' of your product.
- 9. Draw a logo for yourproduct.
- 10. Draft a tagline.
- 11. What is the selling price of your competitor's product? (i) Selling price toconsumer
- (ii) Selling price to retailer (iii) Selling price to wholesaler What is the profit margin in percentage to the •Manufacturer. •Wholesaler. •Retailer.
- 12. How will your product bepacked?
- 13. Which channel of distribution are you going to use? Give reasons forselection?
- 14. Decisions related ot warehousing, statereasons.
- 15. What is going to be your selling price? (i) To consumer (ii) To retailer (iii) To wholesaler
- 16. List 5 ways of promoting your product.
- 17. Any schemes for (i) The wholesaler (ii) The retailer (iii) Theconsumer
- 18. What is going to be your'U.S.P?
- 19. What means of transport you will use andwhy?
- 20. Draft a social message for yourlabel.
- 21. What cost effective techniques will you follow for your product.
- 22. What cost effective techniques will you follow for your promotionplan.

At this stage the students will realise the importance of the concept of marketing mix and the necessary decision regarding the four P's of marketing. °PRODUCT °PRODUCT °PLACE °PRICE °PROMOTION

On the basis of the work done by the students the project report should include the following:

- 1. Type of product /service identified and the (consumer/industries) process involve there in.
- 2. Brand name and theproduct.
- 3. Range of theproduct.
- 4. Identification mark orlogo.
- 5. Tagline.
- 6. Labelling andpackaging.
- 7. Price of the product and basis of pricefixation.
- 8. Selected channels of distribution and reasonsthereof.
- 9. Decisions related to transportation and warehousing. Statereasons.
- 10. Promotional techniques used and starting reasons for deciding theparticular technique.
- 11. Grading and standardisation.

PRESENTATION AND SUBMISSION OF PROJECT REPORT

At the end of the stipulated term, each student will prepare and submit his/her project report. Following essentials are required to be fulfilled for its preparation and submission.

- 1. The total length of the project will be of 30 to 40pages.
- 2. The project should behandwritten.
- 3. The project should be presented in a neatfolder.
- 4. The project report should be developed in the following sequence-
- Cover page should include the title of the Project, student information, school andyear.
- List ofcontents.
- Acknowledgements and preface (acknowledging the institution, the places visited and the persons who have helped).
- Introduction.
- Topic with suitableheading.
- Planning and activities done during the project, ifany.
- Observations and findings of thevisit.
- Conclusions (summarised suggestions or findings, future scope ofstudy).
- Photographs (ifany).
- Appendix.
- Teacher's observation.
- Signatures of theteachers.
- At the completion of the evaluation of the project, it should be punched in the centre so that the report may not be reused but is available for referenceonly.
- The projects will be returned after evaluation. The school may keep the bestprojects.

SUBJECT: ENTREPRENEURSHIP

Project: MARKETING

It is advised that teachers should assign the students to do a simple market research with the objective of finding out a product /service whose marketing may be profitable like

Toothpaste ,Noodles, Shampoo, Bathing soap, Washing detergent, Washing powder, Lipstick, Moisturizer, Shoe polish, Pen, Shoes, Hair dye, Mobile, Chocolate, Sauces/ketchup, Ready soups, Body spray, Fairness cream, Hair oil, Roasted Snacks, Jeans, Pickles, Squashes, Jams, Salt, Bread, Butter, Shaving cream, Razor, Cheese spreads, e – Wash, Tiffin wallah or student can take any other product or service of his/her own choice.

PagewiseguidelineforEntrepreneurship Project2(BusinessPlan)

Page - Cover Page

Design and attractive cover page and write following things:

	BusinessPlan	
Undertheguidanceof:		Submitted by:
(Nameofteacher)		(Nameofstudent)
		Roll no:
Logo of school		
	Nameoftheschool	

Page - Certificate of Authenticity - Print the certificate

Page - Acknowledgement

l,	,doherebydeclarethatthisprojectismyoriginalworkandlwouldliketo
thankMr	
	myEntrepreneurshipteacher,forherwholeheartedsupportand,
guidanceformakingitpos	sibletocompletethis project on time. I would also like to thank CBSE for
givingusanopportunityto	owide nour knowled gebase by introducing this topic of study and myschoo
forgivingusthissubjector	otion.

Iwould also like to thank my friends and family members for their kinds upport and guidance without which this project could not have been completed.

.Page - Objectives

1pageandGive3to4objectivesinpoints

Examples of Objectives:

- 1. TounderstandtheHairoilindustry
- 2. Tofindoutthepossibilityofmarketinganewbrandofhairoil
- 3. Tounderstandmycompetitorandtheirproducts
- 4. Toidentifythedetailsaboutmytargetmarket
- 5. Toestimatemystart-upcost, risk associated and selling price.
- 6. Topreparemyprojectedstatementofprofitandloss
- 7. Toconductabreak-evenanalysis

Page - Index

S.NO PARTICULARS PAGENO

- 1. NameOfTheBusiness,LogoAndTagline
- 2. CompetingProduct/Services
- 3. MarketingPlan
- 4. CostDecisions
- 5. SellingPrice
- 6. Start-upCosts
- 7. RiskAnalysis
- 8. StatementofProfitAndLoss
- 9. Break EvenAnalysis
- 10. Bibliography
- 11. Appendix
- 12. Teacher's Observations
- 13. Signature of Teachers

Page - Name of the Business, Logo and Tagline

- 1. Nameofyourbusinessandreasonsforchoosingit.
- 2. Definea'Logo'givingthebenefitsofhavingalogoanddrawalogoforyourbusiness.
- 3. Definea'taglinegivingthebenefitsofhavingataglineanddraftataglineforyourbusiness.

Page - Competing Product/Services and our USP

- $1.\ Are the resimilar products and services in the market? Give details of at least 3 such competitors.$
- 2. Also, givewhatyouconsider to be your competitive advantage and your USP (Unique Selling Proposition) that will be at the competition.

Page - Marketing Plan

- a. Market ResearchPlan.
 - Talkaboutyourcompetitor,demandforyourproductandservice-isitthereordoyou thinkthatyoucancreateit?
 - Talkaboutatleast3competitorsifitisanexistingproduct(compareitwithyour product). If it is an ewproduct, then analyse the demand for the product.
- b. Targetcustomersandhowwillyoureachthem.
 - WhatdoyoumeanbyTargetMarket
 - Definewhoconstitutesafirm'stargetMarket.
 - Divedetailsaboutyourtargetmarketwithreasonsforyourchoice. Example children, teenagers, housewives, working women etc. (You can also select target market on basis of income level, gender, marital status, education level, occupation, Ageetc.)
- c. Youradvertisingandpromotionidea.
 - DefinePromotionMixanditscomponents.
 - Mentionthetoolsofpromotionmixthatyouwouldbeusing.(includeAdvertising, Publicrelations,SalesPromotionandPersonalsellingandalsogivereasonsforyour choice)
- d. Packaging(ifapplicable)Ecofriendlypackaging
- e. Distribution(howdoyouintendtoreachyourconsumers)
 - DefineChannelsofdistribution—DirectandIndirect
 - ExplainthereasonsforyourchoiceofChannelsofDistribution
- f. Whatdoesqualitymeanforyourproduct/service?
 - IncludingapplicablestandardizationmarkssuchasAgmark,FPO,ISIetc.

Page - Costing decisions

What is the cost of a unit of your product or unit service?

- Define'Costs'anditscomponents:i.Fixedcostsii.Variablecosts
- Showthecomputationorexplainthelogichere.
- ComputetheFixedCosts.i.ConsultationChargesii.Salaryiii.Rentiv.Insurance
- Computethe Variable Costs-Anyof the following details can be added: i. Packing Charges, ii. Raw Materialiii. Power IV. Wages

Page - Selling Price

- Whatisyoursellingpriceandthereasonforit?
- Namethepricingstrategyadoptedbyyou

Page - Start-up Costs

- GivedetailsofyourStartUpcostshere:
- Landii.Buildingiii.Computersiv.Equipment'sv.Machineryvi.Vehiclesvii.Vessels viii.Softwareix.Hardwarex.Inaugurationceremonyexpensesxi.Rawmaterialsxii. Salaryxiii.Rentinadvanceetc.
- Howwouldyoumeetyourstart-upcosts?(Howmuchwillbeowner'sfundandhow muchwillbeborrowedandatwhichrateofinterest)

Page - Risk Analysis

- Define BusinessRisk
- ExplainthecausesofBusinessrisk
- Whatarethelikelyriskfactorsofyourbusinessandhowwouldyoumeetthem?

Project-II Business Plan (10 Marks)

Outline for the Business Plan Presentation

Your business idea: (Main product or service)

Product	Services	Trading
Chocolates	Tiffin service	Stationery
Soap	Crèche	Flower shop
Detergent powder/liquid soap	Pet care center	V V V V V V V V V V V V V V V V V V V
Sandwiches		

- Name of your business, its logo and tagline (Refer to unit 3, Class XII Entrepreneurship Book)
- 3) Are there similar products or services in the market?
- 4) What is your competitive advantage and what is your unique selling proposition (USP)?
- 5) Your marketing plan:
 - Your market research plan (Describe your competitor, demand for your product/service

 is it available or you think you can create it?)

Talk about atleast 3 competitors if it is an existing product. If it is a new product, then analyse the demand for the product.

- b) Your target customers and how will you reach them? Example: children, teenager, homemaker, working persons etc.
- Your advertising and promotion ideas
 Just mention the tools of promotion mix which you will be using.
- d) Packaging (if applicable)

 Eco-friendly packaging
- e) Distribution (How do you intend reaching your customers?)
 Channel of distribution direct and indirect
- f) What does quality mean for your product or service? ISI, Agmark, FPO etc.
- 6) What is the cost per unit of your product or service? Also, show the computation or explain the logic.

Compute fixed cost - ANY of the following details can be added

1) Consultancy charges

2) Salary

3) Rent

4) Insurance

8) Give details of your start-up costs here.
1) Land
2) Building
3) Computers
4) Equipment
5) Machinery
6) Vehicles
7) Vessels
8) Software

What is your selling price and your reason for it?

7)

- 9) Inauguration ceremony 10) Raw material 11) Salary 12) Rent advance
- 9) How would you meet your startup costs (be realistic)?
- 10) What are the likely risk factors in your business and how do you plan to mitigate them?
- Suppose it is now a year since you started your business. Give us one month's profit and loss statement for the first month of the second year to cover the following main items: (All figures to be for one whole month.)

S. No.	Particulars	Units	Rupees
a)	Sales		
b)	Cost of sales		
c)	Gross profit = a-b		8
	Fixed expenses (cash)		
	Salaries		2
	Rent		
	Utilities		
	Monthly interest only on the loan taken		
	Transport		
	Miscellaneous		
d)	Total fixed expenses (cash)		
e)	Depreciation (non-cash)		
f)	Total fixed exp(cash &non-cash) = d+e		5
g)	Operating profit or loss = c-f		
h)	Taxes = use 25% on profits only		
i)	Net profit/or loss = g-h		

12) What is the break-even point of your business? Show the computation assuring the selling price and units which will be sold.

SUBJECT: ACCOUNTANCY

Project Work-1 and 2

Duration: 3 to 5 Hoursdepending on student's efficiency.

Marks: 20

Project file 6 Marks

Viva Voce4 Marks

Written Test on same topics: 12 Marks

Link of guidelines from CBSE is provided here for student's reference for sample projects. DO NOT COPY this sample project.

http://cbseacademic.nic.in/web_material/Circulars/2015/Guidelines%20for%20Practical%20Work%20in%20Accounting.pdf

Objectives

To enable a student to complete the accounting process in real life business situations and apply the tools of analysis as per the syllabus for a comprehensive project. To develop the competence of reading accounting data from quarterly or half yearly or annual reports of business firms and interpreting the information on the basis of given guidelines to present the desirable information in required format in the Project File for Specific Projects.

Students will put the heading (on a blank paper; decoratively) for the project – COMPREHENSIVE PROJECT—Index should be made. It should be in the following order:

- 1. Name of the project (for example- M/s Plum Bakers)
- 2. Objectives of the project (To know whether the business is a success or a failure)
- 3. Period of study: 1st April 2018 to 31st March 2019
- 4. Analytical tools used: Necessary accounting ratios
- Source material (state the sources you have used- Example-Annual report of HCL for 2018; Accounting by T S Grewal; <u>www.cbseacademic.nic.in</u>)
- 6. Question- (you'll prepare your own question)
- 7. Journal entries
- 8. Ledger
- 9. Trial balance
- 10. Adjustments (Assume any five adjustments-for example rent prepaid Rs. 1000)
- 11. Trading and Profit and Loss A/c
- 12. Balance Sheet
- 13. Write definition of accounting ratios and brief importance of ratios.

- 14. Accounting Ratios (find all accounting ratios from the above prepared trading and profit and loss account and balance sheet)
- 15. **Specific Project-1** (Cash flow Statement or Accounting Ratios)

Download Annual Report April 2020 to March 2021 of any Public Limited Company and Using CTRL + F tool in such downloaded PDF File, find CASH FLOW STATEMENT; Prepare the same cash flow statement in your own handwriting using the available cash flow statement from such annual report. Keep in mind, the year needs to be April 2020 to March 2021 ONLY for this annual report version.

Take print out of Profit and Loss Account and Balance Sheet from this annual report using the same tool CTRL + F in the PDF Document.

Students will select a business from the following: for comprehensive project

1.	A beauty parlour	10. Men's wear	19. A coffeeshop
2.	Men's saloon	11. Ladies wear	20. A music shop
3.	A tailoring shop	12. Kiddies wear	21. A juiceshop
4.	A canteen	13. A Saree shop	22. A school canteen
5.	A cake shop	14. Artificial jewellery shop	23. An ice cream parlour
6.	A confectionery shop	15. Asmall restaurant	24. A sandwich shop
7.	A chocolate shop	16. Asweet shop	25. A flowershop
8.	A dry cleaner	17. A grocery shop	
9.	A stationery shop	18. A shoe shop	

After selection, the student(s) are supposed to visit a shop in the locality (this will help them to settle on a realistic amounts different items. The student(s) would be able to see the things as they need to invest in furniture, decor, lights, machines, computers etc.

Following items should be included in preparing the question; for income, expense, asset, liability, capital.:

 Rent Wages and Salary Advance rent [approximately three months] Newspaper and magazines 3. Electricity deposit Pettyexpenses Electricity bill 22. Teaexpenses Electricity fitting Packagingexpenses Water bill 24. Transport Water connection security deposit Delivery cycle or a vehiclepurchased Water fittings 26. Registration Telephone bill 27. Insurance 28. Auditorsfee Telephone security deposit 11. Telephone instrument 29. Repairs & Maintenance 12. Furniture Depreciations 13. Computers Airconditioners Internet connection 32. Fans and lights

The project should be handwritten.

15. Stationery

17. Glow sign

Advertisements

18. Rates and Taxes

Use of blue/black pen only is allowed. Pencil is allowed for drawing lines/formats. No other color pen is allowed. Front cover of the file can be decorative.

33. Interior decorations

Purchase and sales

Refrigerators

Lines for formats should be drawn with scale and pencil only.

Project file should be **box file only** (as this project will be further extended.).

PAINTING

- 1. Bengal school of painting.
- 2. Modern trend of Indian artists.

Practical home works (portfolio assessment)

1. 3 pcs selected painting compositions.

Topic of the compositions are:

- 1. Nature.
- 2. Fantasy.
- 3. Religious, National, Social Events, and celebrations.

COMPUTER SCIENCE

Practical Record File

A practical record file is required to be created during the entire academic session. It should be duly signed by the concerned teacher on regular basis and is to be produced at the time of Final Practical Examination for evaluation. It should include the following:

- At least 30 solutions of simple problems and 2 IT applications using Python.
- At least 30 SQL queries based on one and/or two tables
- Solution of at least 2 simple problems incorporating Python Application & Database Connectivity

PHYSICAL EDUCATION

- 1.Complete your Record File.
 - **Record File shall include:
 - I. Procedure for Asanas, Benefits & Contraindication for any two Asanas for Obesity, Asthma, Diabetes, Hypertension and Back pain.
 - II. Any one game of your choice out of Basketbsll, Football, Cricket, Lawn Tennis, Kabbadi, Kho-Kho. Labelled diagram of field & equipment (Rules, Terminologies & Skills).
 - III. Write down about history and events (Running, Jumping and Throwing) of Track & Field (Athletics)

(Note: Diagram, illustrations are mandatory for all)

2. Read and write notes of first six chapters of revised PE syllabus book.